



NEWS ADVISORY

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Hennenfent to Join AgIS Capital Team

Will Serve as Value Chain Advisor in the Agribusiness Sector

March 1, 2017: Announcement by Jeffrey A. Conrad, President and Founder

I am pleased to announce that Greg Hennenfent has joined AgIS Capital in a newly-created advisory role, which will entail supporting our efforts to execute private equity-like investments that have an agribusiness value-chain orientation.

AgIS Capital's investment strategy positions clients to participate in complex, highly-structured investment opportunities, many of which are characterized by linkages between agricultural production and agribusiness processing assets. Given his background and experience in both the farming and food segments of our market, Greg will provide us with value-added services that will enable us to grow our business and better meet our clients' needs. His work will focus primarily on relationship development, acquisition sourcing and deal structuring.

Greg brings a farming background to AgIS Capital along with a broad network of contacts and versatile expertise in agribusiness investing and finance. He has more than 30 years of experience working in operational, financial management and investment roles in food and agriculture – experience that has included working through market and investment cycles characterized by unique challenges and opportunities. Greg is particularly knowledgeable about the food and agriculture value chain and has worked with farmland operators and investors as well as agribusiness start-ups, mid-market firms and Fortune 100 companies that have global market orientations.

During his career, Greg has held a variety of senior management roles with Starr Investment Holdings, Credit Agricole, John Hancock, CME Group and Harris Bank. He earned an MBA from DePaul University's Kellstadt Graduate School of Business and holds a BS in Agriculture Industries from the University of Illinois, Urbana-Champaign. Greg comes from a family farm management business and family corn, soybean and feeder cattle farm in Western Illinois.



About AgIS Capital LLC:

AgIS Capital is a Boston-based private equity firm that invests in farmland and agricultural operating companies. The principals of the firm have decades of experience in the farmland investment sector and have completed billions of dollars of transactions during the last 20-plus years. The firm focuses on \$10 to \$100 million transactions in the United States and other mature markets. For further information, please visit the firm's web site at www.agiscapital.com.